

GEOGRAPHIC SALES CANCELLATION RATES REPORT

**MARKET NAME : Washington, DC-MD-VA COUNTY NAME : St. Mary's, MD SUBMARKET NAME : Southeast:
January 2007 - March 2007**

	Single Family			TownHouse/Plex			Condominium			Overall		
	Gross Sales	Net Sales	% Cancellations	Gross Sales	Net Sales	% Cancellations	Gross Sales	Net Sales	% Cancellations	Gross Sales	Net Sales	% Cancellations
California	15	15	0.00%	26	26	0.00%	3	3	0.00%	44	44	0.00%
Callaway	0	0	0	0	0	0	0	0	0	0	0	0
Charolette Hall	0	0	0	0	0	0	0	0	0	0	0	0
Dameron	0	0	0	0	0	0	0	0	0	0	0	0
Drayden	0	0	0	0	0	0	0	0	0	0	0	0
Great Mills	6	6	0.00%	0	0	0	0	0	0	6	6	0.00%
Hollywood	10	10	0.00%	0	0	0	0	0	0	10	10	0.00%
Leonardtwn	9	7	22.22%	2	2	0.00%	0	0	0	11	9	18.18%
Lexington Park	38	33	13.16%	18	16	11.11%	0	0	0	56	49	12.50%
Piney Point	0	0	0	0	0	0	0	0	0	0	0	0
Ridge	0	0	0	0	0	0	0	0	0	0	0	0
St. Inigoes	0	0	0	0	0	0	0	0	0	0	0	0
St. Mary's	0	0	0	0	0	0	0	0	0	0	0	0
Tall Timbers	0	0	0	0	0	0	0	0	0	0	0	0
Valley Lee	0	0	0	0	0	0	0	0	0	0	0	0
Southeast: Leonardtown/Lexington Park	78	71	8.97%	46	44	4.35%	3	3	0.00%	127	118	7.09%
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